

## TWELVE TERRIFIC REASONS TO USE



### 1. We **guarantee ALL** of our painting work for up to **4,000 days**

Sectional-Title Schemes, and by implication the Trustees thereof, now have a legislated responsibility (PMR22 of Sectional-Title Schemes Management Act) to ensure that they consider the *total cost of painting over 10 years*. **SUPERSEAL** remove that worry by guaranteeing against product failure for a period of nearly 11 years, thus saving you substantial money over the longer-term.

### 2. We consider **Health, Safety and Environment** to be part of our company culture

We employ a full-time qualified CH&S Auditor and First Aider. All our staff undertake SHE induction training and site-specific induction. Staff are tested annually to ensure medical and psychological fitness for working at heights. We conduct weekly Toolbox Talks and regularly issue staff with new PPE (including harnesses, gloves, safety goggles, hardhats etc). **SUPERSEAL** are *fully compliant* in terms of the OHS Act and its relevant regulations, the COIDA Act, workmen's compensation, UIF, etc.

### 3. We offer **Unique Communication** to **ALL** stakeholders, using our **360PM tool**

All projects that will run over a number of weeks or months will be setup with our *proprietary online project management tool*. Any stakeholder can be issued with login details to see how the project is tracking against schedule, and they can visually track the progress in real-time. *360° virtual photos* are uploaded on a daily basis for the benefit of stakeholders who can't visit the site.

### 4. We **ALWAYS Start and End on time** – both daily and over the entire project

To date, *no SUPERSEAL project has ever started late or ended late*. A motivated, well-managed team of painters will begin early each day and work a full day until the job is completed. In the event that a team falls behind schedule, even due to weather, plans should be put in place to bring in more staff or to work additional hours to ensure that the project ends on time.

### 5. We believe that **Proper Preparation** is the key to long-lasting paint jobs

We understand that proper surface preparation includes doing substrate and moisture tests, *using the right methods* to correctly repair any cracks, V-joints and expansion joints and priming. The durability of a particular coating system is also dependent on a number of factors, including the type of product applied, method of application, environment and thickness of the application.

### 6. We carry optimum **Insurance Cover** to give you peace-of-mind

Not only do we carry up to R5 million in *public liability cover*, personal accident insurance of up to R100 million an event. We are also covered for environmental damages, such as paint spills, *defective workmanship*, errors and omissions and *product liability claims*.

### 7. You will receive a **Written Quotation with Firm Pricing** that can be relied upon

We attempt to access and quantify all of the work required upfront so *our Quotations contain firm pricing* that can be relied upon and budgeted for. *No surprise invoices*, or loose estimates that change as the project progresses, as new works get discovered.

### 8. We only use **Experienced, Permanently-Employed Labour** who are competent

We *do not hire casual labour, or sub-contractors* as all our painters are put through comprehensive testing, induction and training prior to them working. All our employees are also registered for workmen's compensation and have passed required medical tests.

### 9. We will confidently **beat ANY Comparative Quotation** or we will donate R10,000-00

We are so confident in the value that we offer that *if you find a cheaper like-for-like quote*, we invite you to allow us to scrutinize it. If we genuinely cannot beat the price, *we will gladly donate R10,000-00* (ten thousand rand only) on your behalf – no questions asked.

### 10. We are ideally qualified to use **the latest coating and application technology**

Traditional painting methods can leave ridges, brush strokes and can result in uneven application. **SUPERSEAL** are *ideal applicators of elastomeric and high-build coatings* using high-pressure airless spray technology, giving a smoother, thicker coating.

### 11. We promise to keep your premises **CLEAN and TIDY** all day, every day.

We are regularly shocked by the mess previous contractors have left & often start a new project by cleaning paint off windows, paving and other areas from contractors who painted years before. **SUPERSEAL** undertake to leave a project clean and spotless.

### 12. We are proud to have been accepted for membership of **NAMA** and the **PDASA**

